

Sanjeev S Sreetharan

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Education

Duke University Durham, NC

Graduation expected 2011

Major: B.S. in Economics, B.A. in Chinese

Cumulative GPA: 3.7/4.0 **SAT:** 1600/1600

Relevant Coursework: Corporate Finance, Advanced Business Chinese, Asset Pricing & Risk Management, Econometrics, Multivariable Calculus, Game Theory, Probability & Statistical Inference

Duke Study in China Beijing, China

Summer 2009

Two month intensive language program at Capital Normal University (首都师范大学) in Beijing

Work Experience

Deutsche Bank New York, New York - Global Markets Summer Analyst

Summer 2010

- Received a full-time return offer
- Desk Rotation: Structured Products Group
 - Increased mark-to-market efficiency by automating the IR01 and CS01 update process for over \$1 billion in legacy CDOs
 - Researched and presented a case-study on the growth outlook for the agency-backed subprime ABS market
 - Analyzed and presented on the relative risks of the desk's \$500 million exposure to Canadian and US auto-lease and floor-plan securitization term loans and revolving facilities. Concluded that the Canadian securitization deals were less risky because of greater over-collateralization and stricter covenants, due in part to the nature of the Canadian credit market
- Desk Rotation: High Yield Credit Research
 - Performed a liquidation and recovery analysis to conclude that First Data (FDC) 2014 subordinated notes were only 10-15% covered and therefore not currently trading near recovery levels
 - Analyzed RSC 9.5 2014 notes and Hertz 8.875 2014s on a relative value basis, concluded that the Hertz notes are cheap to the RSC notes because of a favorable OAS Spread/Leverage ratio as well as greater access to liquidity
- Case Study: Distinct Price Behavior in Latin American Equity Markets
 - Worked in a group with three other interns to investigate whether Latin American equity markets have historically shown distinct price behavior; presented findings individually to senior MDs
 - Studied correlations between the Brazilian, Chilean, Argentine, and Mexican equity indices, found evidence of distinct price behavior in the decoupling of the Brazilian and Mexican equity markets during beginning months of the financial crisis.

Leadership & Extracurricular Activities

Duke Investment Club Analyst

Fall 2007 to Present

- Research, value, and pitch stocks to the fund's shareholders
- Pitched Corning (GLW) as a buy recommendation
 - Valued Corning using the Dividend Discount Model
 - Led and coordinated the analysis of Corning's fundamentals and potential risks
 - Resulted in fund purchasing GLW, now approximately 4% of total holdings

Duke Men's Basketball Assistant Video Coordinator

Sept 2008 to May 2009

- Cut and stat-edited all 37 regular season games
- Shot and edited promotional films and highlight reels
- Videos displayed on Duke Basketball's official website; viewed over 4000 times

Skills & Interests

Languages: Mandarin Chinese – Conversational proficiency

Technical: MATLAB, Python, Excel, Photoshop, Mathematica, Illustrator, Final Cut Pro, Dreamweaver

Interests: Writing, directing and editing short movies, graphic design, claymation